

# VMware vCloud® Air™

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# Agenda

- **vCloud Air**
  - What is it?
  - Value proposition to CEN members
- **vCloud Air cloud services**
  - IaaS
  - Disaster Recovery-as-a-Service (DRaaS)
  - Object Based Storage-as-a-Service
  - Desktop-as-a-Service (DaaS)
- **Q & A session**
- **Next steps and follow up**

# VMware vCloud Air: *What is it?*

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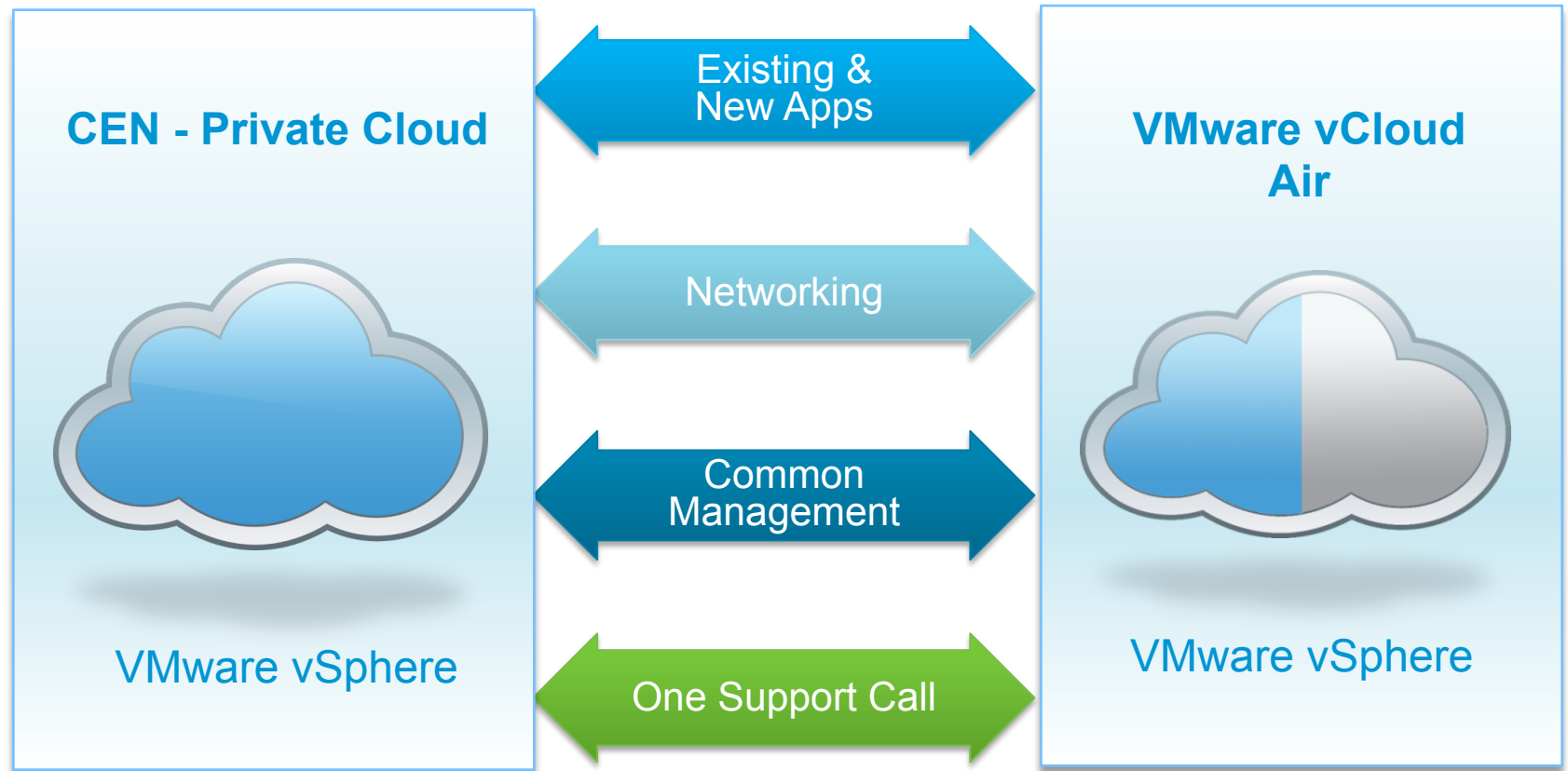


VMware vCloud® Air™ is a secure infrastructure-as-a-service hybrid cloud operated by VMware, ***built on the trusted foundation of vSphere.***

The service supports both existing workloads as well as new application development, ***giving IT a common platform to seamlessly extend their data center to the cloud leveraging the same staff, tools, and processes they use today.***

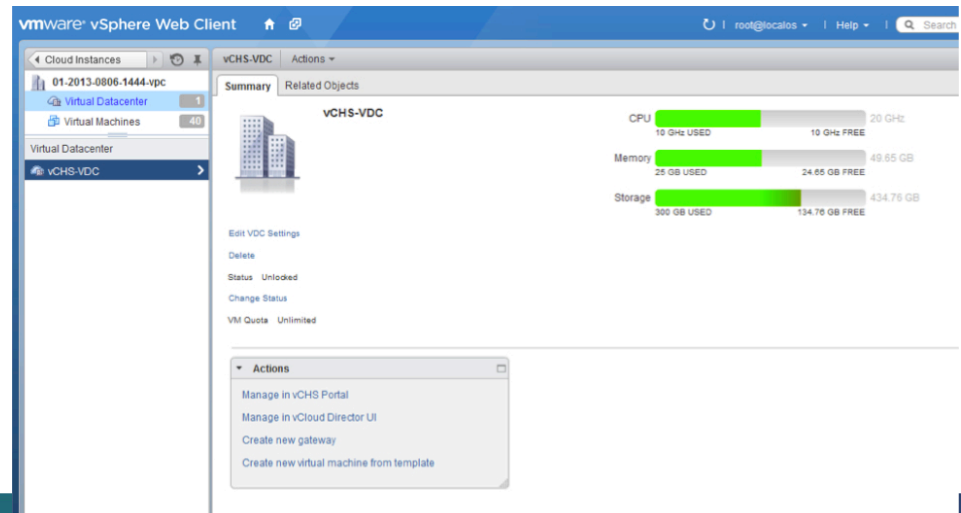
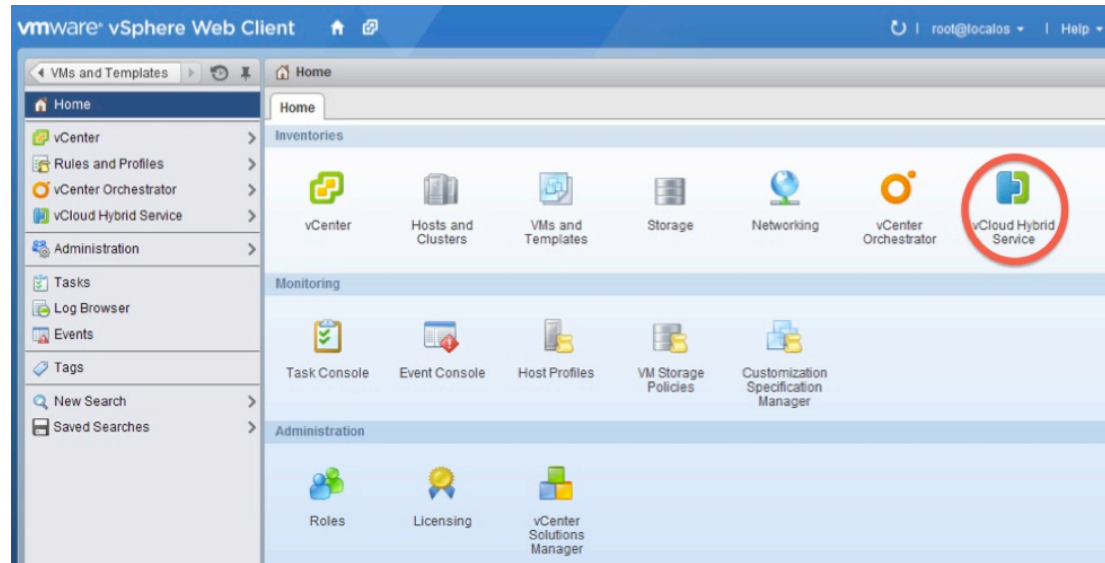
1. *IaaS*
  2. *Disaster Recovery-as-a-Service (DRaaS)*
  3. *Desktop-as-a-Service (DaaS)*
  4. *Object Based Storage-as-a-Service*
-

# vCloud Air = The True Hybrid Cloud



# Single Pane Glass – vCloud Air Plugin for vSphere Web Client

- Leverage the extensibility of the vSphere webclient
- Common single management client for vSphere admins
- View and deploy catalog templates
- View and manage VMs
- View and manage networks and gateways



# vCloud Air: Three Compute Service Offerings



## Compute

### Base Resources:

- 240GB vRAM
- 35GHz vCPU

### Base Resources:

- 20GB vRAM
- 5GHz vCPU

### User Defined:

- GB vRAM
- GHz vCPU

## Storage

### Starts at:

- 6 TB

### Starts at:

- 2 TB

### User Defined:

- GB Standard
- SSD- Accelerated Storage

## Network

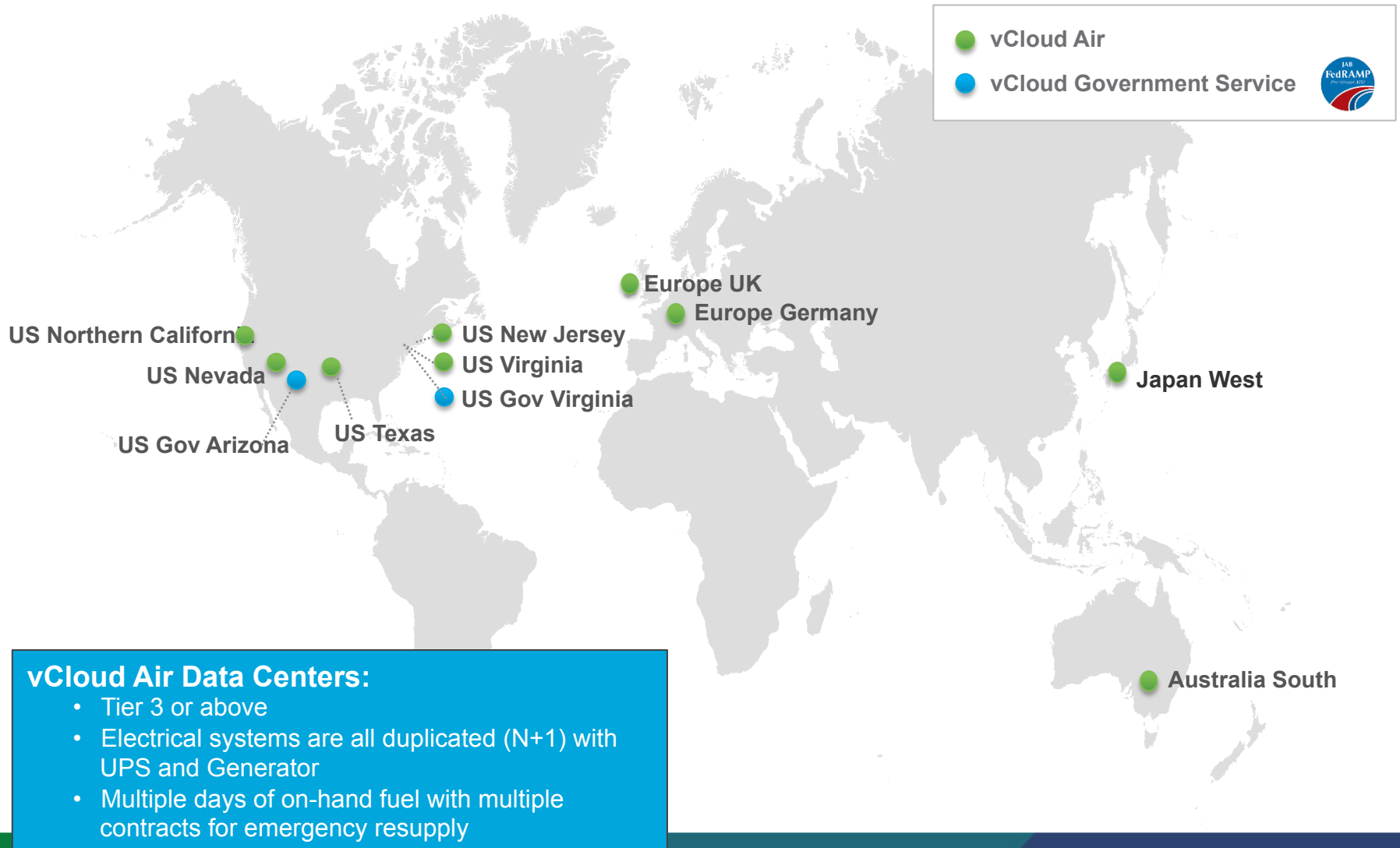
- 50 Mbps allocated
- 1 Gbps burstable
- 3 Public IPs

- 10 Mbps allocated
- 50 Mbps burstable
- 2 Public IPs

### User Defined:

- Mbps
- IPs

# vCloud Air Locations



# vCloud Air Compliance Certifications

## Hybrid Service



ISO 27001:2005



SOC 1 Type 2 (SSAE 16)  
SOC 2 Type 2  
SOC 3



HIPAA and  
HITECH Security  
Rule



Cloud Security  
Alliance Security Trust  
and Assurance  
Registry (CSA STAR)



UK G-Cloud 6

## Government Service



FedRAMP Provisional  
Authority to Operate



Supports US International  
Traffic in Arms  
Regulations (ITAR)



Federal Information  
Processing Standard  
(FIPS) 140-2



Federal Information  
Security Management Act



# VMware vCloud Air Service Value Proposition

## Silver Bullets

1. No need to re-architect the application
2. 5,700+ applications & 90+ OS explicitly supported on VMware
3. High availability – rest assure your VMs will keep running in the cloud
4. Stay in control – common management for on-premise and off-premise workloads
5. Avoid the unknown, run on infrastructure you already know and tested



*“vCloud Hybrid Service was really unique in that it interacted well with the secure, multi-tenant environment we had deployed internally...It’s good for mirroring or backing up to a different geographical location for DR purposes.”*

*— Colby Cousens, IT Systems Administrator, City of Melrose*

*“VMware vCloud Hybrid Service will decrease our spend on capital and reduce management headaches.”*

*— Jerry Sanchez, IT Vice President, Planview*



# vCloud® Air - Disaster Recovery

April 2014

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# Today's DR Options

Traditional Disaster  
Recovery with a  
Service Provider

A hand in a suit jacket points towards a white cloud icon. Inside the cloud, the text 'RaaS' is written in a bold, dark blue font. The background of the slide features a person in a suit and tie, with a blue and green geometric design in the bottom left corner.

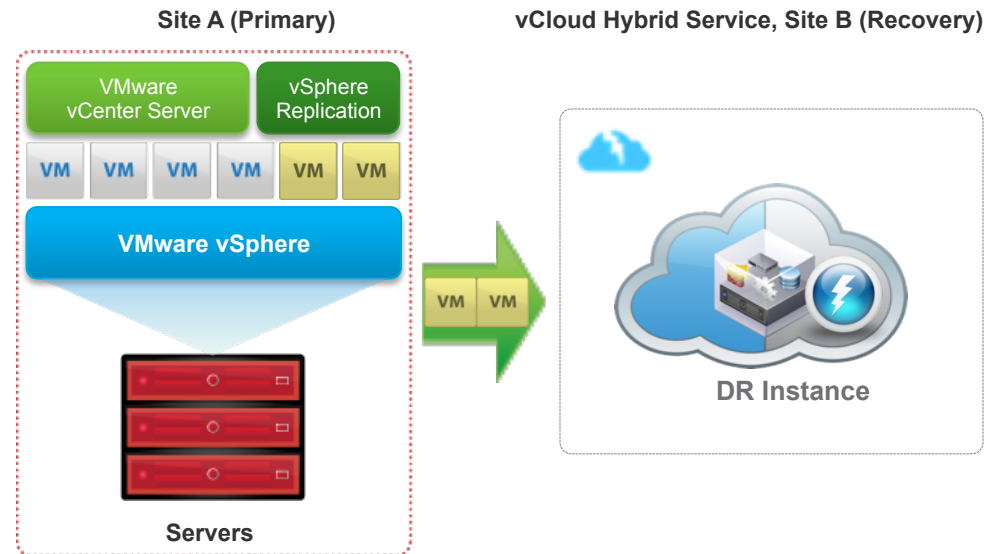
**RaaS**

In-House DR solution  
(secondary site)

# vCloud Hybrid Service - Disaster Recovery

## Simple and secure asynchronous replication and failover for vSphere

- Warm standby capacity on vCHS
- Self-service protection, failover and failback workflows per VM
- 15 min<sup>1</sup> – 24 hr. recovery point objective (RPO)
- 4 hours or less recovery time objective (RTO)
- Initial data seeding by shipping a disk
- **Includes:**
  - Unlimited 7-day DR tests per year
  - 30 days of recovered VM run time

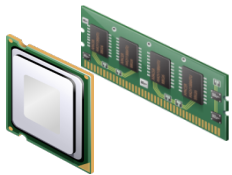


<sup>1</sup>Dependent on available bandwidth

# Disaster Recovery – New Core Class of Service

## Term Lengths:

1m, 3m, 12m, 24m, 36m subscriptions



Minimum size:  
10GHz vCPU  
20GB vRAM



Starts at  
1 TB



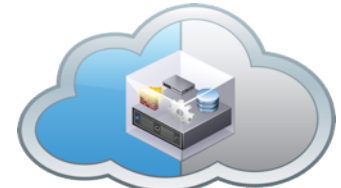
10 Mbps allocated  
2 Public Ips  
Unlimited Tests

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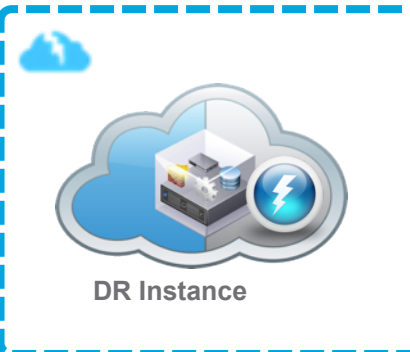
## vCloud Air Service Standard Servicer Tiers



Dedicated Cloud Instance



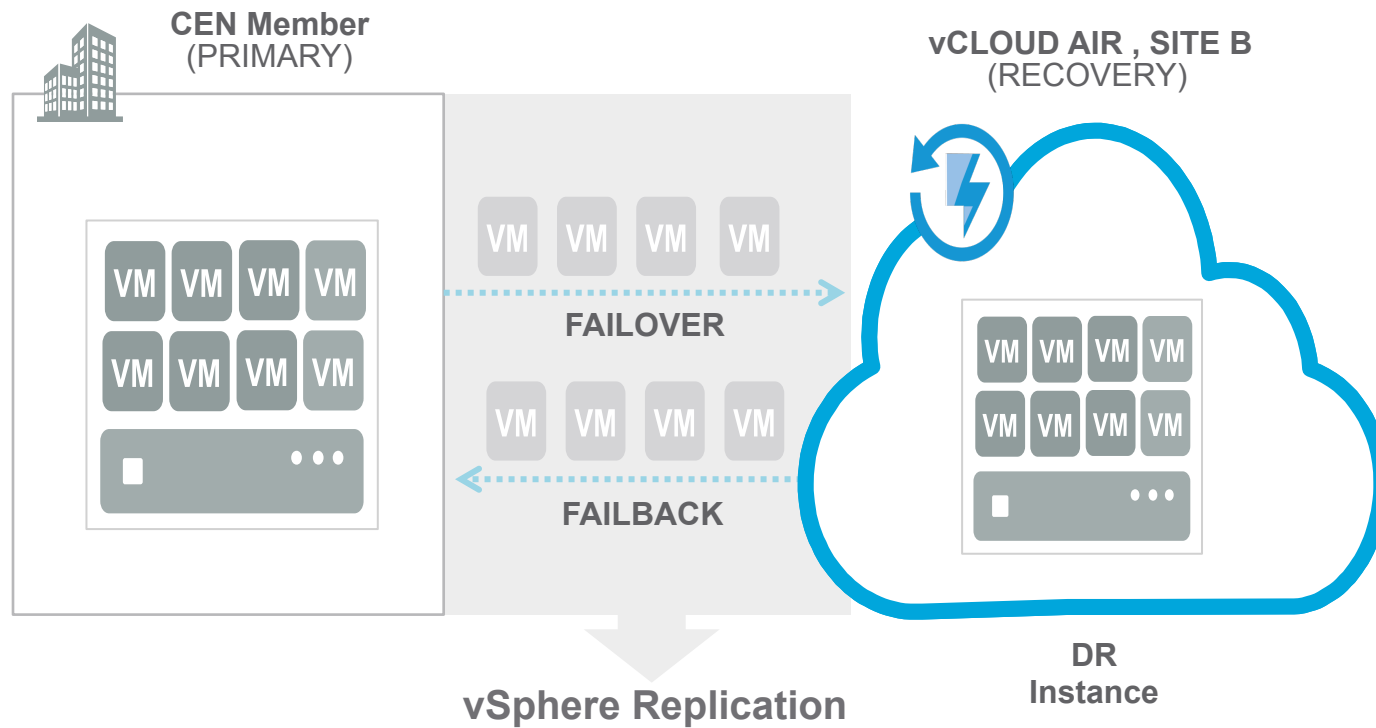
Virtual Private Cloud Instance



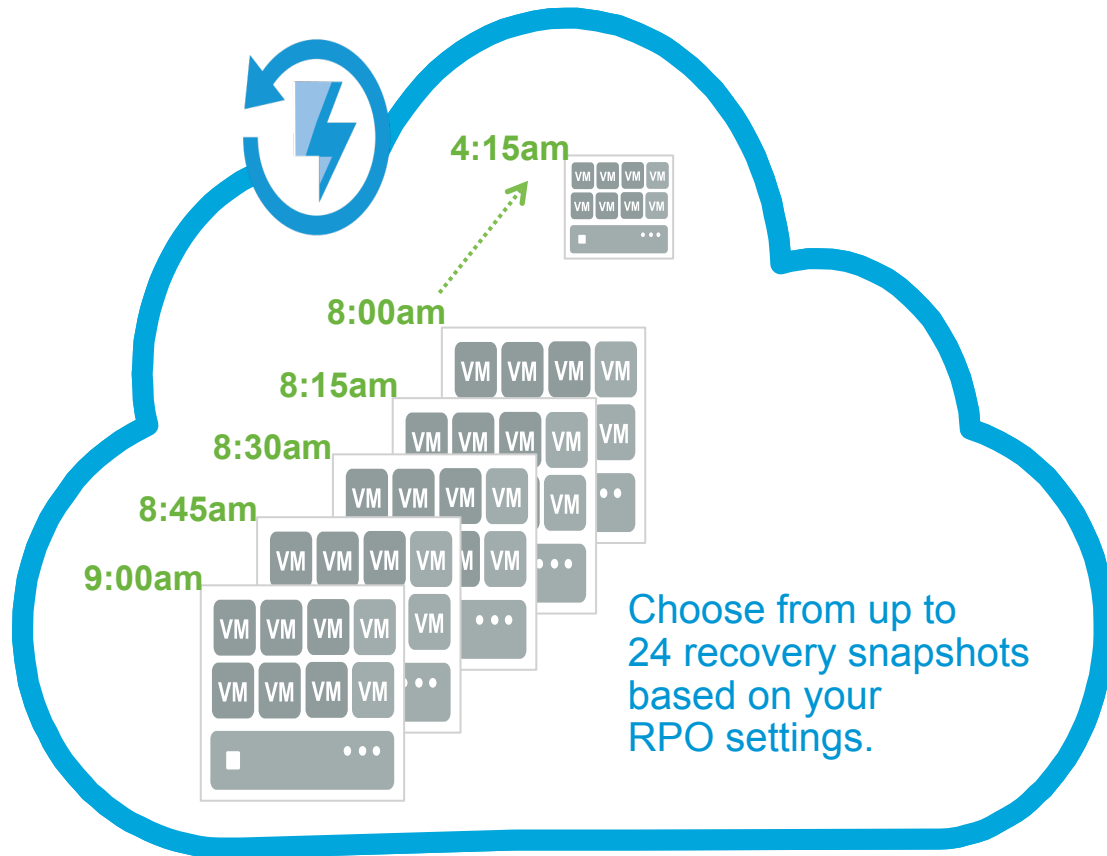
DR Instance

New Instance  
Type as DR  
Service Tier

## Failback using vSphere Replication



## Multiple point in time recovery snapshots



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# Desktop-as-a-Service

Horizon Air

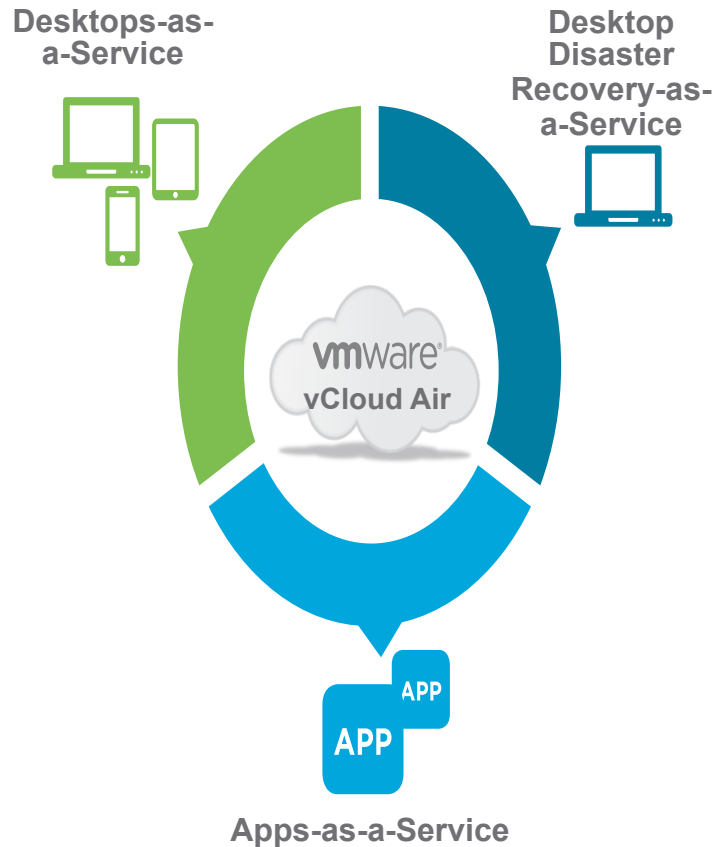
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# What is Horizon Air?

Family of cloud-services from VMware, built on vCloud Air, to deliver virtual desktops, applications, and disaster recovery to end-users on any device, anywhere.



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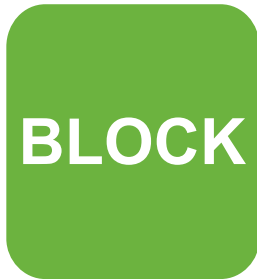
# Object Storage

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# What is vCloud Air Object Storage?

Store and manage petabytes of unstructured data



## Block Storage

- Data is accessed as evenly sized **blocks** (block of data + block no)
- Strong consistency

### Use Cases:

- **Structured Databases**
- Transactional data (high IO)
- Persistent Storage for VMs (VMDKs)

VS

■



## Object Storage

- Data is accessed as **objects** ( data+ metadata+ unique identifier)
- Eventual consistency

### Use Cases:

- **Unstructured Static files**
- Geo-Dispersed use cases
- Backup/Archiving (built-in resiliency)

# Traditional and New Age Use Cases

## Disaster Recovery Backup and Archiving



Long term cost  
effective storage  
without  
performance limits

## Web and Mobile Apps

Imaging, Media, Web 2.0



Petabyte scale  
static data with  
custom metadata

## Extend Existing Apps

Shared Files, Log Files



Data repository  
shared data across  
multiple virtual  
machines/Users

# There are two Object Storage Services in vCloud Air....



**vCloud Air Object Storage** powered by Google Cloud Platform



**vCloud Air Object Storage** powered by EMC

# Difference between the two Object Storage services

## Object Storage powered by Google Cloud Platform

- Standard, Nearline, DRA-Durable Reduced Availability storage.
- Very competitively priced offering
- Exabyte Scale Capacity
- Compliance: HIPAA, **ISO/IEC 27001:2005**, SOC 1, SOC 2, **SOC 3**

## Object Storage powered by EMC

- Standard and Premium Storage
- Ability to store very large objects (20TB) at scale
- Compliance: HIPAA, SOC 1, SOC 2 Type 1

# Q&A - Next Steps

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